DiSC Team Culture:

The ‘Get it done’ team

Moves quickly with confidence, emphasizing accomplishments and focusing on results.

Strengths
- Gets results
- Focuses on solutions
- Dynamic and engaging
- Makes decisions quickly
- New accomplishments
- Encourages innovation
- Straightforward feedback

Weaknesses
- Tension and burnout
- Lack of structure/planning
- Difficulty prioritizing
- Overemphasizes status
- Overly blunt
- Impatient
- Too aggressive

Motivators
- Action
- Challenge and risk
- Winning
- Results
- Standing out
- Competition
- Competence

Stressors
- Details
- Failure
- Lack of control, vulnerability
- Too much discussion
- Too much emotion
- Wasting time
- Being questioned

“Be the best!”
“Be in charge!”
“Get to the point!”
“What’s in it for us?”
“What’s the bottom line?”
“How long will it take?”